

# Professional Profile

## MATT COLOGNA

Vice President



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### CLIENT RELATIONSHIPS (PARTIAL LIST)

- A.C. Houston Lumber Company
- American Exposition
- Byers Gymnastics
- Cal West Truck & Trailer
- Clark & Sullivan
- Comtek Computer Systems
- Cookson Electronics
- Elevator Technology
- Flouresco
- Focused Technologies
- James Hardie Building Products
- Kaeser Compressors
- Paradyme Inc.
- Pepperidge Farms
- Prologis
- Ravel Rasmussen Properties
- RREEF
- Sears Logistics Services
- Shaw Carpets
- Sierra Office Systems
- Soft File
- Star Pipe Products
- The Sleep Train
- Ultimate Product Corporation
- United Rentals
- US Food Service
- Western Truck Parts & Equipment

### CAREER SUMMARY

Prior to joining Grubb & Ellis in 1996, Mr. Cologna was employed at The Sleep Train, Inc. where his duties included sales, store management, operations and fleet management and working with public officials for expansion efforts.

During his tenure at Grubb & Ellis, Mr. Cologna has consistently ranked as a top producer, frequently placing in the top 10 in the local office and earning the Circle of Excellence honors from the company on a national level.

His experience includes owner/user and investment sales, landlord & tenant representation, land assemblage, and developer relations. He has represented clients on a local, regional and national basis.

Matt's style in working with clients is to thoroughly assess and understand their needs. He assists clients in identifying a property that fits with both their immediate and long terms plans. In this capacity the client is able to benefit from their real estate decisions.

### EXPERIENCE

- 1996 – Present: Grubb & Ellis Company
- 1991 – 1996: Management, The Sleep Train, Inc.

### RECENT TRANSACTIONS

Property	Location	Client	Size
2115 Sinclair Ave.	Stockton	Sears Logistics Services	780,000
8655 Washington Blvd.	Roseville	A.C. Houston Lumber Co.	48,000
209 Commerce Circle	Sacramento	Soft File	46,500
6601 Elvas Ave.	Sacramento	Ravel Rasmussen Properties	25,000
3951 Research Rd	Sacramento	RREEF	18,000
760 Stafford Way	Yuba City	Ahrens Family Trust	16,000
6921 Roseville Rd.	Sacramento	Dayton's Barstools & Dinettes	15,000
2086 E. Main St	Woodland	United Rentals	14,600
3104 Sunset Ave	Rocklin	Roy & Cynthia Harris	10,000

### EDUCATION

- Bachelor of Science degree from Sacramento State University, with a concentration in Management, Spring 1994
- California Real Estate Salesperson License, June 1996

### PROFESSIONAL RECOGNITIONS / AFFILIATIONS

- Association of Commercial Real Estate (ACRE) – Member
- Past President - College of Business Alumni, Sacramento State University
- College of Business Advisory Council – Sacramento State University
- President, Board of Directors, Sierra Family Services
- Advisory Board, Lambda Chi Alpha Fraternity
- Member of President's Circle, Sacramento State University
- Grubb & Ellis Industrial Council – Member